

RTB HOUSE =

TECHNOLOGY POWERED BY DEEP LEARNING



RTB HOUSE BRANDING SOLUTIONS

## Presentation agenda

- 1. About RTB House**
- 2. Our Clients:** Trusted partner in the region
- 3. Deep Learning:** Our USPs
- 4. Why work with us?**
- 5. Outstanding creatives-** From all verticals
- 6. Brand safety** promised

ABOUT RTB HOUSE

# Our Deep Learning technology proved to be revolutionary...



**One of the fastest-growing companies** in Europe, ranked sixth year in a row



2021 Artificial Intelligence Excellence Award for **Full Funnel Marketing Solution**



2020 MarTech Breakthrough Award in the **AdTech Innovation** category



2022 The Drum Digital Advertising Award for **Best Overall Technology for Programmatic Trading (buy side)**



One of the 2022 AdExchanger's **Top 50 Programmatic Power Players**



Bronze Stevie® Award for **Streaming Video Ads** in the Marketing/Public Relations Solution category



Gold Stevie® Award for **AI full-funnel Marketing Solutions** in the Marketing/Public Relations Solution category



Silver Stevie® Award in the **Most Innovative Company of the Year** category, third year in a row

ABOUT RTB HOUSE

We operate in over 30 locations worldwide,  
serving clients in 85+ markets



- Amsterdam • Beijing • Berlin • Bratislava • Brussels • Bucharest • Buenos Aires • Cracow • Dubai • Hong Kong • Istanbul • Jeddah • Lisbon • London • Madrid • Mexico City • Milan • New Delhi • New York • Nicosia • Paris • Phoenix • Prague • San Francisco • São Paulo • Seoul • Singapore • Stockholm • Stuttgart • Sydney • Taipei • Tel Aviv • Tokyo • Warsaw •

ABOUT RTB HOUSE

Technology which  
optimizes results

+3000

Campaigns  
globally

+30B

Monthly  
impressions

+500M

Monthly  
clicks

Up to  
**10M**  
Queries per  
second

Stable, efficient, and scalable technology is the  
key driver of our clients' success.

ABOUT RTB HOUSE

An engine created to generate  
outstanding results

Up to  
**32%**  
More traffic

As much as  
**42%**  
More sales

Averages  
**11:1**  
Sales to advertising  
expense ratio

OUR CLIENTS

# Trusted partner of leading companies in EMEA in key verticals

Fashion



Home & Garden



RoyalDesign.se



Electronics



Sport



Classifieds



Marketplace



Automotive



Health & Beauty



Travel



TRUSTED PARTNER

# Our clients from the Region

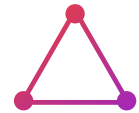




UNIQUE SELLING POINTS

Deep Learning innovations  
are changing the game

# How **Deep Learning** outperforms Machine Learning



## Conventional Machine Learning

- Rule-based algorithms written by programmers
- Requires structured, organized data
- Analyzes pre-defined features & key data points
- Pre-programmed correlation & reference patterns
- Identifies behavior tied to high conversion potential



## Revolutionary Deep Learning

- Learns on its own and rewrites rules without reprogramming
- Flourishes while handling vast amounts of unstructured, rich data
- Identifies features & key data points AUTONOMOUSLY
- Exposes UNLIMITED correlation and reference patterns tied to conversion rates
- Identifies opportunities in "chaotic", less-predictable behavior

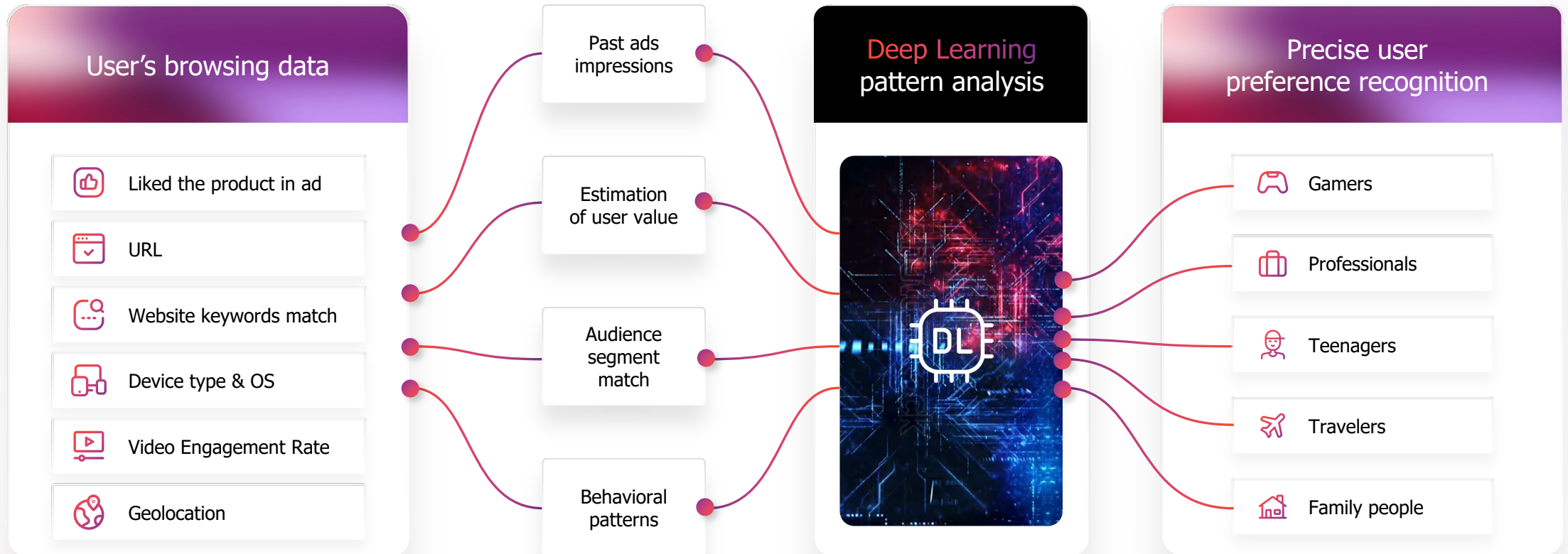
TECHNOLOGY

Deep Learning is capable of driving a real car.  
It will easily optimize your campaigns to perfection.

THE PERSON IN THE DRIVER'S SEAT  
IS ONLY THERE FOR LEGAL REASONS.

HE IS NOT DOING ANYTHING.  
THE CAR IS DRIVING ITSELF.

# Deep Learning makes sense of behavioural patterns and segments your customers according to their preferences



DEEP LEARNING

# What does 100% Deep Learning mean for *your results*?

Up to  
**29%**  
overall performance  
increase

Up to  
**41%**  
higher product  
recommendation  
efficiency

Up to  
**2.5k**  
times more operations  
leading to the purchase  
decision

Up to  
**16%**  
CTR boost within the  
same budget limitations

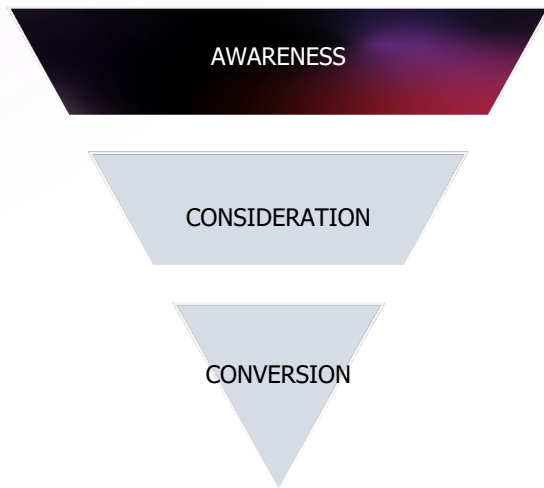
Up to  
**50%**  
more efficient  
personalized retargeting

UNIQUE SELLING POINTS

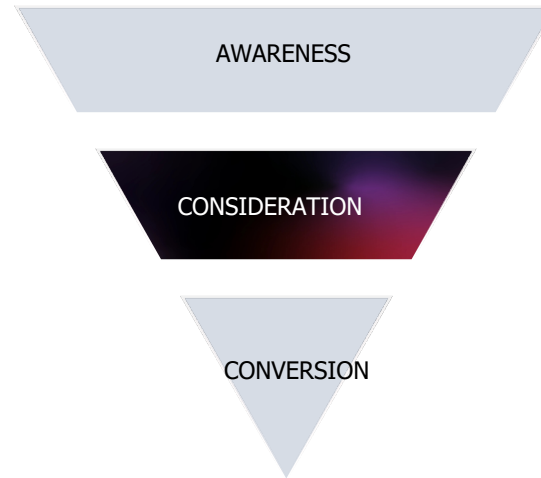
Why work  
with us?



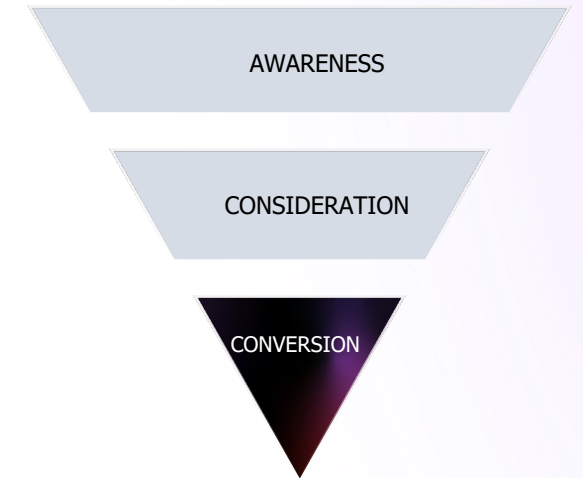
# We offer full funnel solution with **different Metrics for different Goals.**



- Reach
- Impressions
- New users
- Viewability
- Video Completion Rate
- Cost per Completed View
- Cost per New User



- Clicks
- CPC
- Cost per Session
- Post-view sessions
- Session Length
- Bounce Rate
- User migration between funnel stages



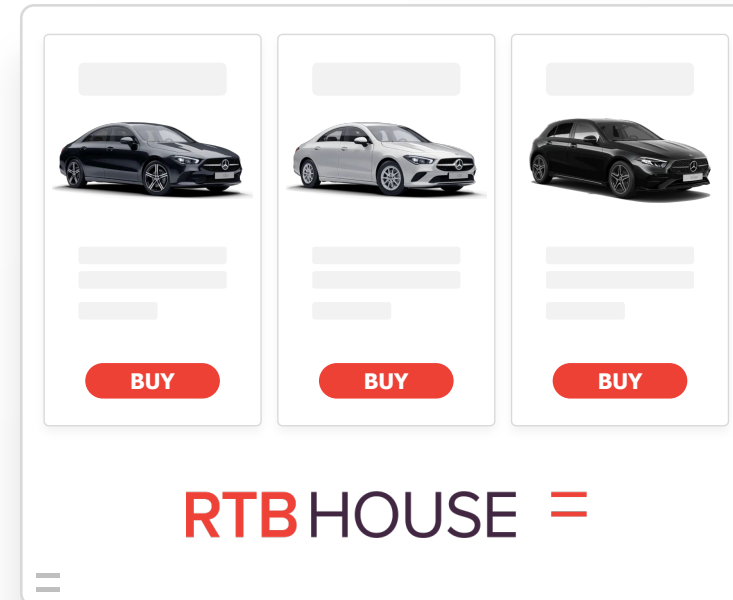
- CPA
- CPS (%)
- ROAS
- Landing page visits
- User migration between funnel stages

UNIQUE SELLING POINTS

## What is retargeting?

Retargeting is a highly effective method of online advertising that makes users return to your site.

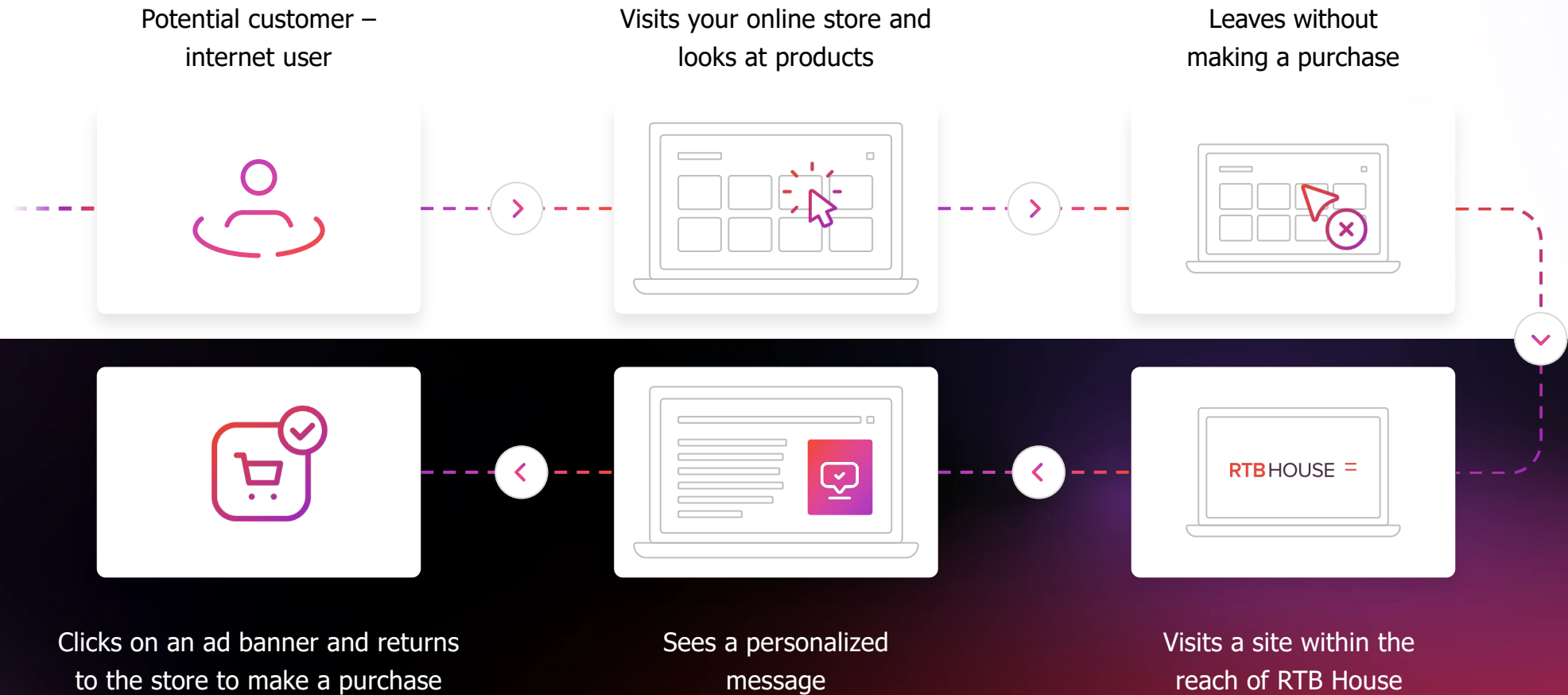
This service allows you to display advertising creatives tailored to the preferences of potential clients, focus your efforts on the most important user groups, and encourage them to make purchases.





RETARGETING

# How does it work?



# How you can benefit from RTB House branding campaign?

# We have delivered extraordinary results to many of our clients

**93%**  
Viewability

in the Zen Pirlanta branding campaign

**19M+**  
Impressions  
within 3 weeks

in the Debenhams Valentine's Day awareness campaign

**92%**  
Video  
Completion Rate

in the Zen Pirlanta branding campaign

**4x**  
Better reach with  
3x lower frequency

in the Stock Center branding campaign

**25%**  
lower CPCV than the  
local benchmark

in the Steve Madden branding campaign

ADVERTISER'S CHALLENGE

We can help you deliver **the right ad** that your customers will notice instantly



OUR OFFER

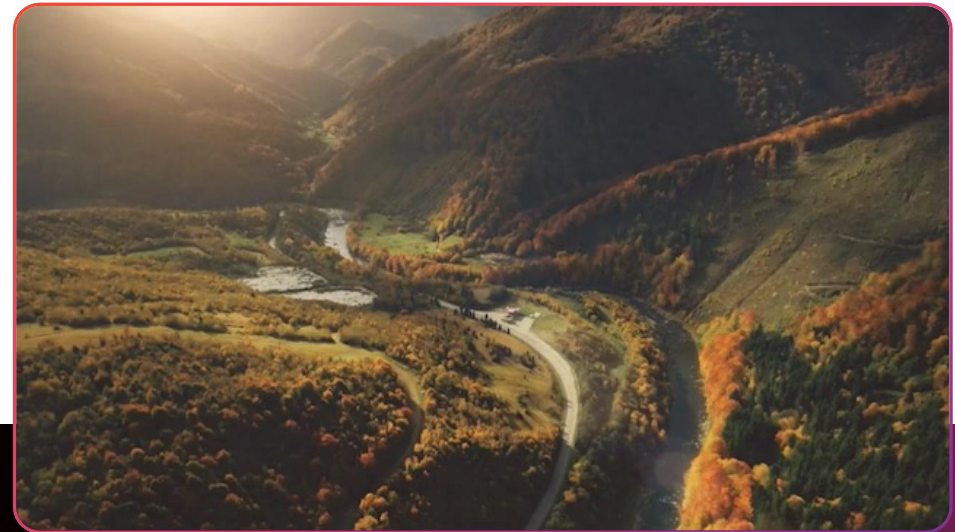
Once your customers are segmented, we display  
**tailored ads that resonate with them**



Family people



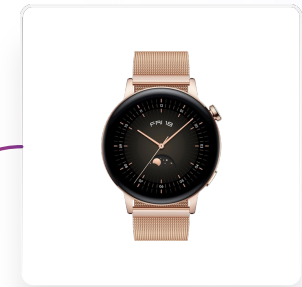
Adventurers



Based on the targeted persona, we tailor video content to highlight the most relevant product features, **maximizing the chance of the user noticing and remembering the ad**

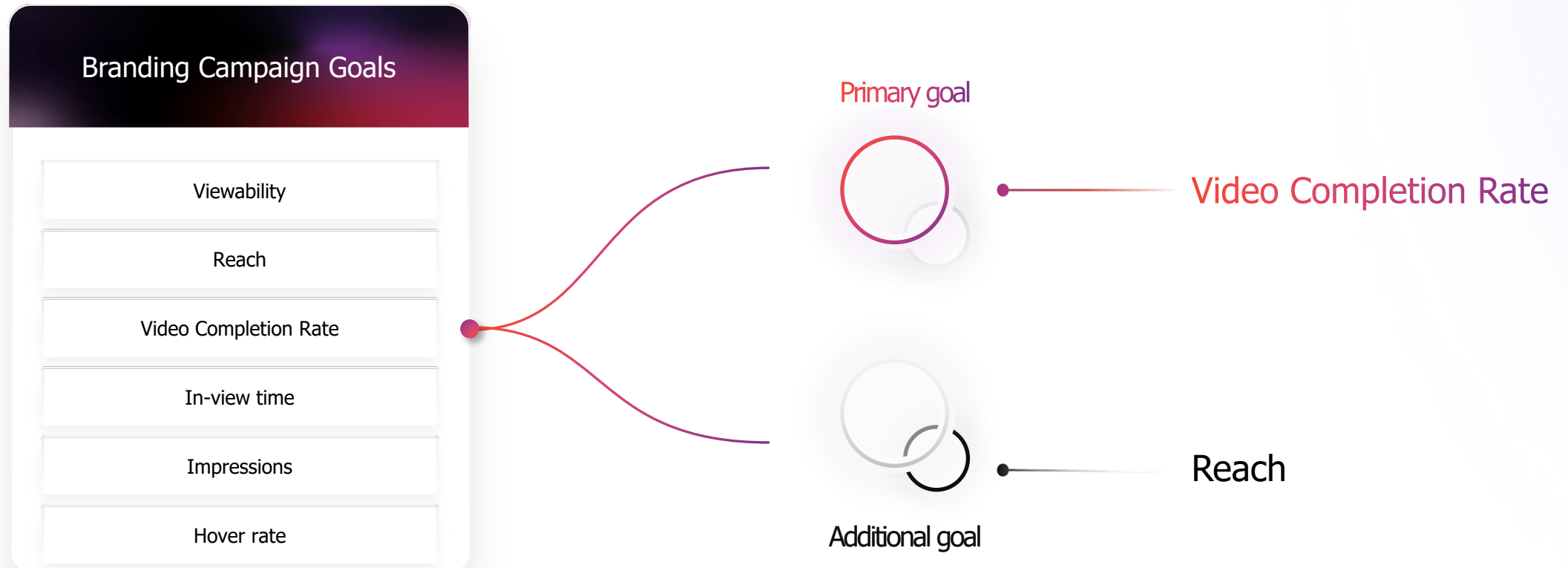
OUR OFFER

We can overlay the video with a **personalized product feed** to encourage product discovery



Delivering **awareness campaigns as you've never seen before** with real-time bespoke product recommendations powered by Deep Learning

# Optimize campaign goals across highly flexible parameters



Our solution lets you specify the goals most important to your business: customer segments, target categories, and custom bidding strategies per segment, just to name a few

OUR OFFER

Reaching your customer on **whichever**  
**screen** they're looking at...





CAMPAIGN SETUP & REPORTING

# Control campaign performance with fully transparent, third-party verified reporting



Third-party reporting and external verification



RTB House is in active cooperation with Moat and Nielsen to measure ad delivery quality and the effects of branding.

We are ready to plug in any other third-party tracking or verification tools



RTB House dashboard for live data and insights



# Advantages of RTB House in-app campaigns



Drive more conversions and sales

Boost results with performance-driven models, even in a closed budget scenario



Increase retention rates

Increase the engagement of current users and reactivate dormant ones by driving them back to your app



Optimize app usage

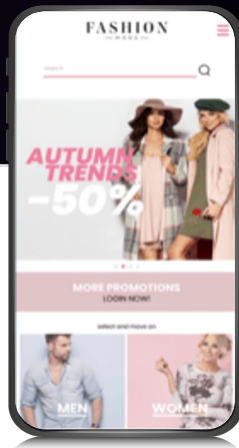
Target users based on various events redirecting them to the app thanks to Deep Linking



Maintain brand consistency

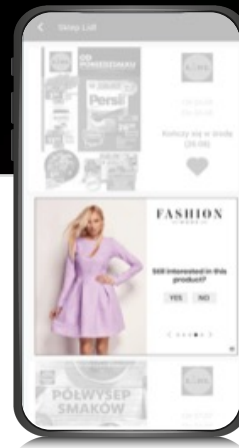
Preserve cross-channel brand identity across web, mobile and in-app touchpoints with best-in-class banners

# Optimize in-app activities thanks to Deep Linking



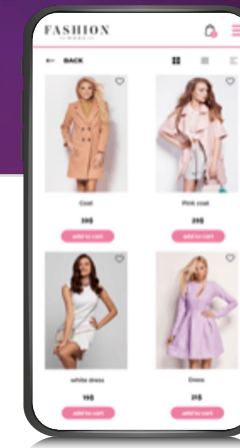
## Cart abandonment

Money spent on acquiring a customer goes down the drain when your customer abandons their shopping cart



## Targeted reactivation

RTB House campaigns reach your users as they browse other apps, reengaging them with your brand by showing them a message and products relevant to their interests



## Finalized sale

Attract, remind, and re-engage users back to a specific, personalized product offering in your app thanks to Deep Linking technology

IN-APP

# Our direct in-app supply partners



We work with +80 In-app SSP and +800K publishers

BANNERS

We have outstanding creatives from  
**various verticals**

CREATIVES EXAMPLES

# Electronics

Banner 600x300px

**SAMSUNG**  
Galaxy Z Fold5 | Z Flip5

Unfold your world

اشتر Z Fold5 واحصل على X2  
اشتر Z Flip5 واحصل على X2

اطلبه مسبقاً الآن  
يسري العرض حتى 10 أغسطس 2023

\* طبق الشروط والسياسات  
\* قد تختلف الأسعار العرض حسب المنطقة. يرجى الرجوع إلى الموقع الإلكتروني لمعرفة المزيد.

[Link](#)

Banner 600x300px

-39%

Wall Mounted AC Cooling/Heating 24K

SAR 2,799

Shop Now

**SAMSUNG**

[Link](#)

Banner 300x250px

 SAR 5,649.00	 SAR 4,244.99	 SAR 7,909.00
 SAR 4,829.00	 SAR 4,699.00	 SAR 5,259.00

my STORE

[Link](#)

Banner 336x280px

 -32%	 -70%		
 -35%	 -28%	 -26%	 -46%
 -35%		 -20%	

**SAMSUNG**

[Link](#)

Banner 970x250px

my STORE

iPhone 15 Plus

SAR 4,699.00

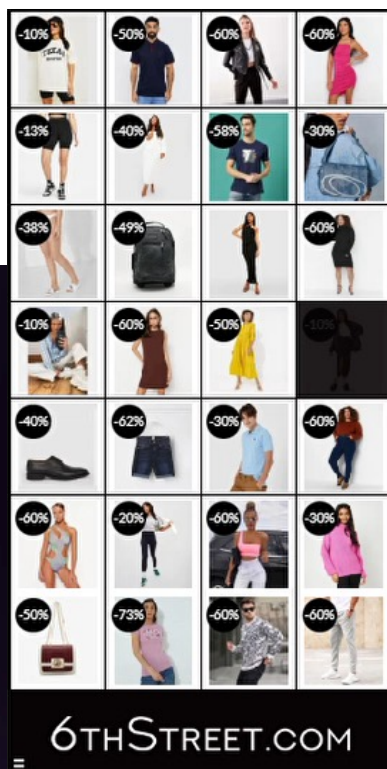
اطلبه الآن

[Link](#)

CREATIVES EXAMPLES

# Fashion

Banner 600x300px



[LINK](#)

Banner 600x300px



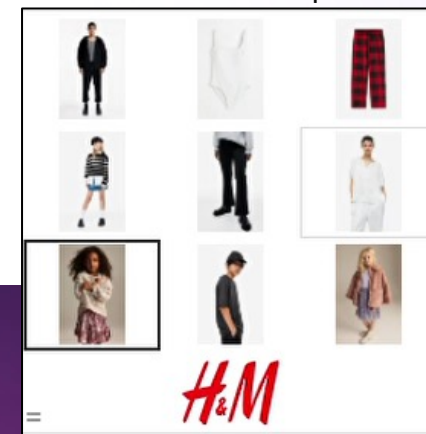
[LINK](#)

Banner 300x250px



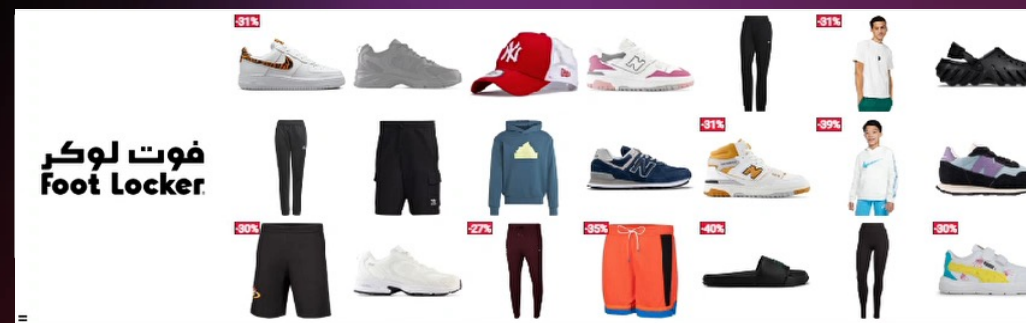
[LINK](#)

Banner 250x250px



[LINK](#)

Banner 970x300px



[LINK](#)

CREATIVES EXAMPLES

# Food and Beverages

Streaming Video Banner 1300x800px



Banner 336x280px



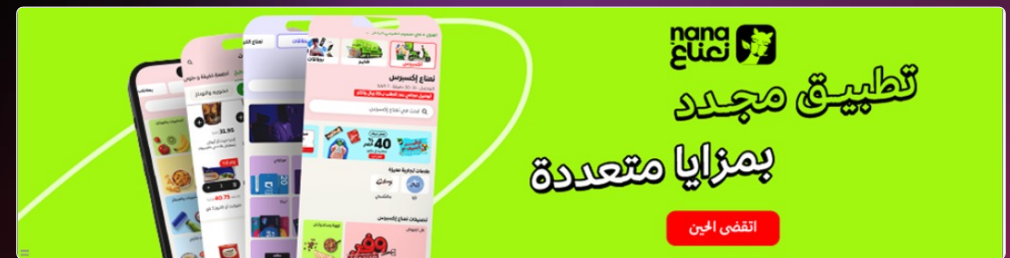
[LINK](#)

Banner 300x250px



[LINK](#)

Banner 970x250px



[LINK](#)



CREATIVES EXAMPLES

# Health and Beauty

Banner 600x300px



عسول الشعر والجسم 3 في 1 تيكوود

ر.س 80.00

تسوق الآن

Bath&BodyWorks

[LINK](#)

Banner 600x300px



FACES

[LINK](#)

Banner 300x250px



التشورال فاكٲورز كورسٲن تلتج حوٲا  
50 ممم 60 كبسولة







ر.س 89.49

تسوق الآن

النهدي nahdi

[LINK](#)

Banner 250x250px

 <p>ر.س 120.00</p>	 <p>ر.س 18.63</p>	 <p>ر.س 86.25</p>
 <p>ر.س 79.49</p>	 <p>ر.س 69.49</p>	 <p>ر.س 159.85</p>

النهدي nahdi

[LINK](#)

Banner 970x300px



Bath & Body Works

شمعة معطرة بظلة واحدة مابسون مانغو ماي تاي

ر.س 75.00

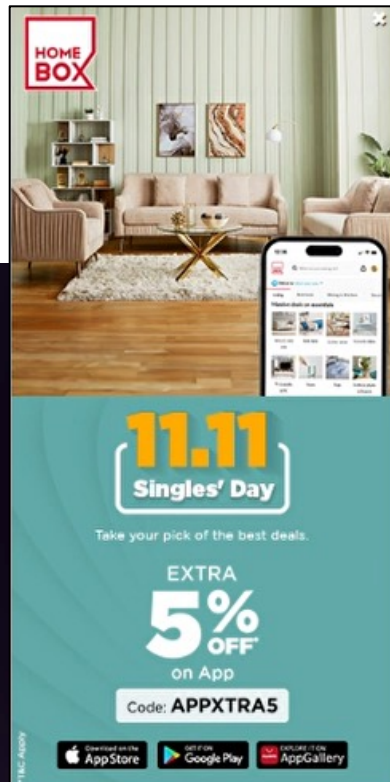
تسوق الآن

[LINK](#)

CREATIVES EXAMPLES

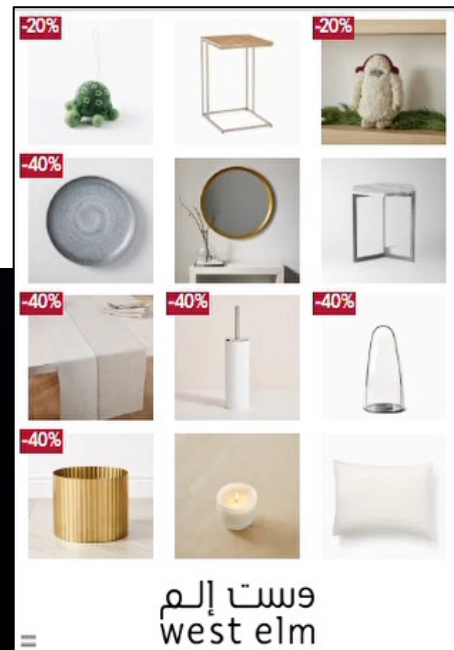
# Home, Office & Garden

Banner 600x300px



[LINK](#)

Banner 250x360px



[LINK](#)

Banner 336x280px



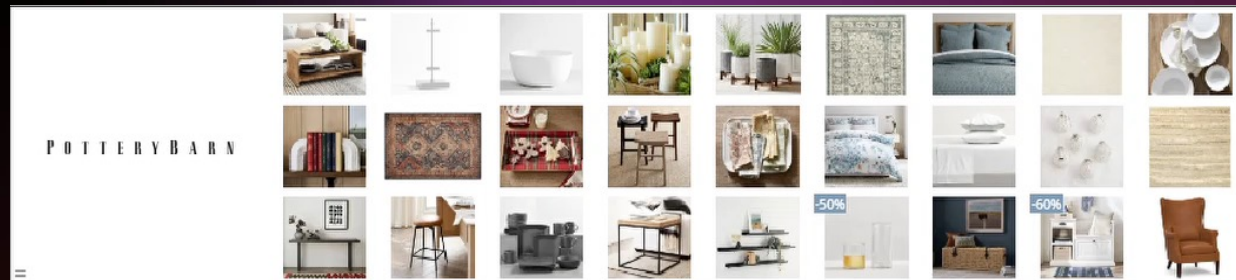
[LINK](#)

Banner 250x250px



[LINK](#)

Banner 970x200px



[LINK](#)



CREATIVES EXAMPLES

# Real Estate

Banner 1300x800px

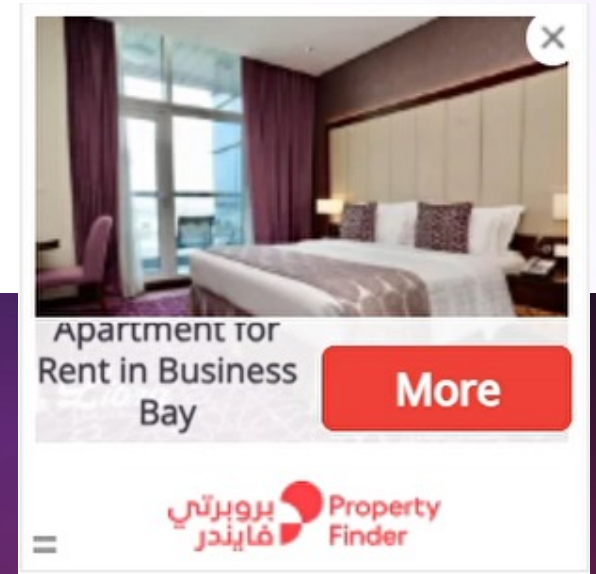


Banner 300x600px



[LINK](#)

Banner 320x480px

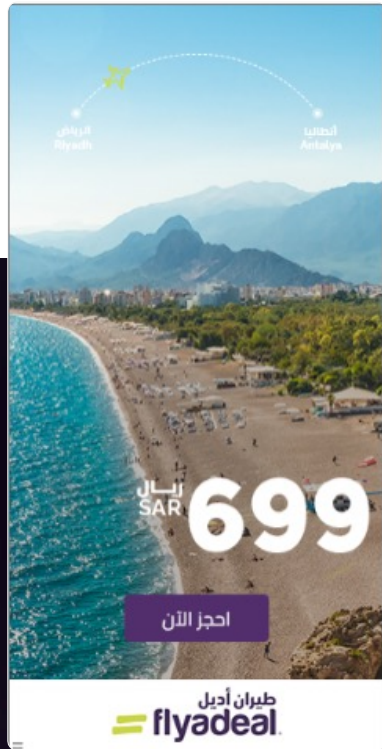


[LINK](#)

CREATIVES EXAMPLES

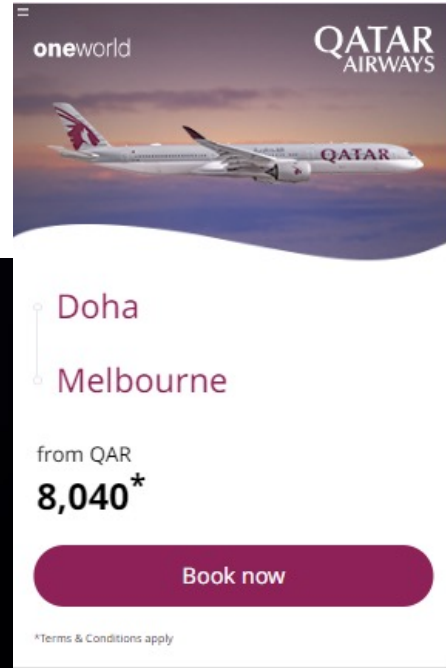
# Travel

Banner 300x600px



[LINK](#)

Banner 320x480px



[LINK](#)

Banner 300x250px



[LINK](#)

Banner 300x250px



[LINK](#)



[LINK](#)

CREATIVES EXAMPLES

# Kids

Banner 300x600px



[LINK](#)

Banner 250x360px



[LINK](#)

Banner 250x250px



[LINK](#)

Banner 200x200px



[LINK](#)

Banner 950x200px



[LINK](#)

ABOUT RTB HOUSE

We cooperate with **the best**  
**inventory** supply partners



BRAND SAFETY

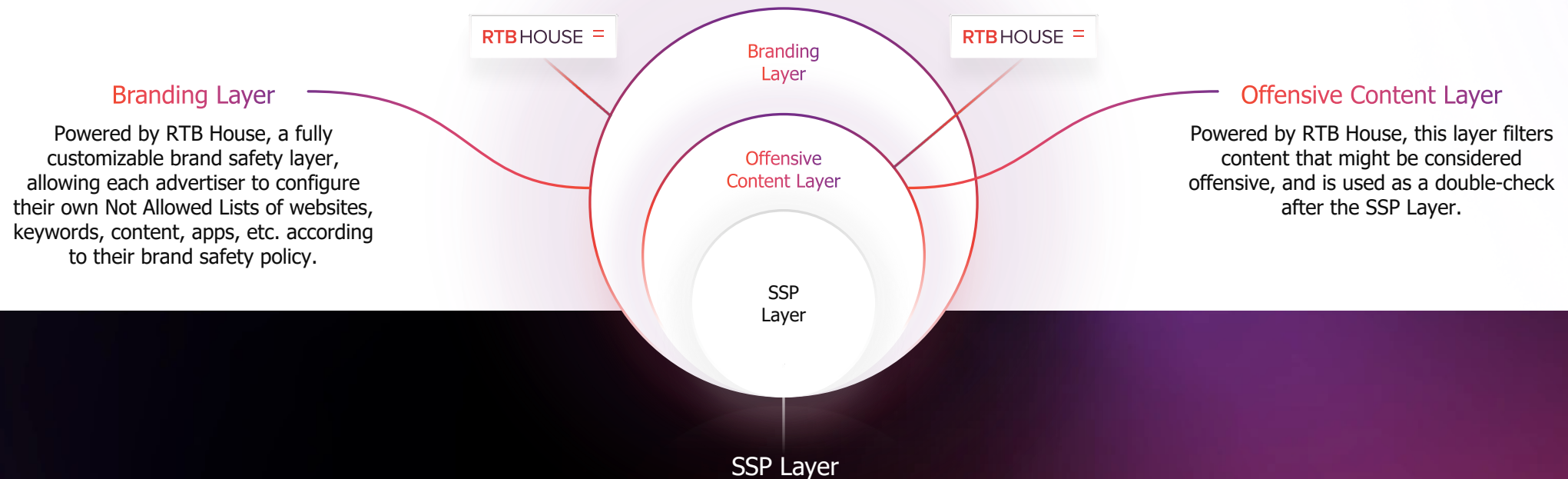
Protect **your**  
**brand reputation**  
with RTB House





# Multi-layered Security keeps your Brand safe online

With our multi-layer security approach, RTB House prevents your ads from being served to sites that may have a negative effect on your brand.



Combines protection from the Supply-side Platform (SSP) and a third-party solution, like Google Play Protect. These layers filter any illegal or offensive websites, detecting and blocking unsafe pages that contain malware or phishing content.

SUMMARY

# Next steps



We sign papers including a contract, NDA, and GDPR permissions



We get a brief and set up the conditions for the cooperation



We integrate the app, including issues related to the feed



If the feed is OK, we prepare the graphics based on the approved mockups



**We start the campaign**

It's important to know that we never show any ads without your permission, and that all creatives go through a multi-step approval process.

# Thank you.

**Firas Jarrah**

**Sales Director**

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M: +971 563524112